

**Investor Presentation** 

Second Quarter – 2022

**NYSE: MAIN** 



# **Disclaimers**

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# **Main Street Capital Corporation**

# Corporate Overview and Investment Strategy

# 2<sup>nd</sup> Quarter – 2022



# MAIN is a Principal Investor in Private Debt and Equity

Hybrid debt and equity investment strategy, internally managed operating structure and focus on Lower Middle Market differentiates MAIN from other investment firms

#### **Internally-managed Business Development Company (BDC)**

- IPO in 2007
- Over \$5.8 billion in capital under management<sup>(1)</sup>
  - Over \$4.3 billion internally at MAIN<sup>(1)</sup>
  - Over \$1.5 billion as the investment adviser to external parties<sup>(1)</sup>

# Primarily invests in the under-served Lower Middle Market (LMM)

- Targets companies with revenue between \$10 million \$150 million; EBITDA between \$3 million - \$20 million
- Provides single source solutions, including a combination of first lien, senior secured debt and equity financing

# Debt investments originated in collaboration with other funds (Private Loans)

- First lien, senior secured debt investments in privately held companies originated directly by MAIN or through strategic relationships with other credit funds
- Investments in similar size companies to LMM and Middle Market investments

#### **Debt investments in Middle Market companies**

- First lien, senior secured and/or rated debt investments
- Larger companies than LMM investment strategy

Attractive asset management advisory business
Significant management ownership / investment in MAIN
Headquartered in Houston, Texas

Capital under management includes undrawn portion of debt capital as of June 30, 2022



# MAIN is a Principal Investor in Private Debt and Equity

MAIN's unique investment strategy, efficient operating structure and conservative capitalization are designed to provide sustainable, long-term growth in recurring monthly dividends and long-term capital appreciation to our shareholders

Long-term focus on delivering our shareholders sustainable growth in net asset value and recurring dividends per share

#### Consistent cash dividend yield – dividends paid monthly

- MAIN has never decreased its monthly dividend rate
- 100% increase in monthly dividends from \$0.33 per share paid in Q4 2007 to declared dividends of \$0.66 per share for Q4 2022
- Supplemental dividends from undistributed income

#### Owns two Small Business Investment Company (SBIC) Funds

- Main Street Mezzanine Fund (2002 vintage) and Main Street Capital III (2016 vintage)
- Provides access to 10-year, low cost, fixed rate U.S. governmentbacked leverage

# Strong capitalization and liquidity position – stable, long-term debt and significant available liquidity to take advantage of opportunities

- Favorable opportunities in capital markets through investment grade rating of BBB-/Stable from Standard & Poor's Global Ratings and BBB-/Stable from Fitch Ratings
- Total SBIC debenture regulatory financing capacity of \$350.0 million, the maximum amount permitted under current SBA regulations



# MAIN is a Principal Investor in Private Debt and Equity

Focus on LMM equity investments and efficient operating structure differentiates MAIN and provides opportunity for significant total returns for our shareholders

Equity investments in LMM portfolio provide the opportunity to both grow net asset value (NAV) per share and generate recurring dividend income and periodic realized gains to support MAIN's dividend growth

- NAV growth of \$12.52 per share (or 97%) since 2007
- Cumulative net realized gains from LMM portfolio investments of \$157.7 million since MAIN's initial public offering
- Approximately \$4.18 per share in cumulative, pre-tax net unrealized appreciation on LMM portfolio at June 30, 2022
- Realized gains provide unique returns in excess of net investment income

# Internally managed operating structure provides significant operating leverage

- Favorable ratio of total expenses, excluding interest expense, to average total assets of approximately 1.5%<sup>(1)</sup>
- Greater portion of gross portfolio returns are delivered to our shareholders
- Attractive and growing Asset Management Business benefits MAIN's shareholders
- Significant positive impact to Net Investment Income
- Alignment of interests between MAIN management and our shareholders



# MAIN Strategy Produces Differentiated Returns

# **Enhanced Value Proposition - Three Ways to Win are Better Than One**

- Sustain and Grow Dividends
  - Efficient operating structure provides operating leverage to grow Distributable Net Investment Income (DNII) (1), and dividends paid, as investment portfolio and total investment income grow
  - 100% increase in monthly dividends from \$0.33 per share paid in Q4 2007 to declared dividends of \$0.66 per share for Q4 2022
  - Never decreased regular monthly dividends (including through 2008/2009 recession and 2020/2021 COVID-19 pandemic)
  - Paid or declared \$35.02 per share in total dividends since October 2007 IPO at \$15.00 per share (\$30.63 per share in regular dividends and \$4.39 per share in supplemental dividends)
  - Multi-faceted investment strategy supports growth of dividends over various cycles and markets
- 2. Meaningfully Grow Net Asset Value (NAV) Per Share
  - \$12.85 at December 31, 2007 to \$25.37 at June 30, 2022 97% growth; CAGR of 4.8%
  - Represents incremental economic return to investors beyond dividends
  - MAIN's debt-focused peers (which comprises most BDCs) cannot generate NAV per share growth through the cycles
  - Unrealized appreciation is a good proxy for future dividend growth without the need for additional capital through growing portfolio dividend income and periodic harvested realized gains from equity investments
  - Ability to grow NAV per share provides opportunity for MAIN stock share price appreciation and additional shareholder returns
- 3. Supplement Growth in DNII<sup>(1)</sup> with Periodic Realized Gains
  - LMM equity component of investment strategy provides opportunity for meaningful realized gains (analogous to PIK income on debt investments from cash flow perspective, but more tax efficient and without cap on upside)
  - Realized gains validate the quality of MAIN's unrealized appreciation
  - Realized gains can be paid to shareholders as dividends or retained for future reinvestment due to MAIN's unique tax structure

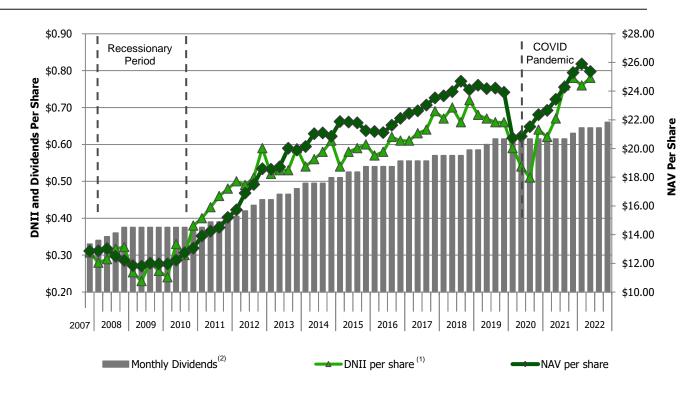
(1) See reconciliation of DNII per share to Net Investment Income per share on page 38 and Non-GAAP Information disclosures on page 48 of this presentation



# Historical Monthly Dividends, NAV and DNII<sup>(1)</sup> Per Share

MAIN's unique focus on equity investments in the LMM provides the opportunity for significant NAV per share growth

MAIN's efficient operating structure provides significant operating leverage, greater dividends and greater overall returns for our shareholders



- In addition to the monthly dividends above, \$4.39 per share of supplemental dividends have been paid or declared<sup>(2)</sup>
- Annual return on equity averaging approximately 13.7% from 2010 through the second quarter of 2022

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<sup>(1)</sup> See reconciliation of DNII per share to Net Investment Income per share on page 38 and Non-GAAP Information disclosures on page 48 of this presentation

<sup>(2)</sup> Includes dividends paid or declared as of August 4, 2022



# LMM Investment Strategy

LMM investment strategy differentiates MAIN from its competitors and provides attractive riskadjusted returns

#### **Investment Objectives**

- High cash yield from secured debt investments (10.9% weightedaverage cash coupon as of June 30, 2022); plus
- Dividend income and periodic capital gains from equity investments

Investments are structured for (i) protection of capital, (ii) high recurring income and (iii) meaningful capital gain opportunity

### Focus on self-sponsored, "one stop" financing opportunities

- Partner with business owners, management teams and entrepreneurs
- Provide highly customized financing solutions
- Recapitalization, buyout, growth and acquisition capital
- Extensive network of grass roots referral sources
- Strong and growing "Main Street" brand recognition / reputation

Investments have low correlation to the broader debt and equity markets and attractive risk-adjusted returns



# **LMM Investment Opportunity**

MAIN targets LMM investments in established, profitable companies

Characteristics of LMM provide beneficial risk-reward investment opportunities

#### Large and critical portion of U.S. economy

• 195,000+ domestic LMM businesses<sup>(1)</sup>

LMM is under-served from a capital perspective and less competitive

#### Inefficient asset class generates pricing inefficiencies

- Typical entry enterprise values between 4.5X 6.5X EBITDA
- Typical entry leverage multiples between 2.0X 4.0X EBITDA to MAIN debt investment

Partner relationship with the management teams of our portfolio companies vs. a "commoditized vendor of capital"

<sup>(1)</sup> Source: U.S. Census 2017 – U.S. Data Table by Enterprise Receipt Size; 2017 County Business Patterns and 2017 Economic Census; includes Number of Firms with Enterprise Receipt Size between \$10,000,000 and \$99,999,999



# **Private Loan Investment Strategy**

Private Loan portfolio investments are primarily debt investments in privately held companies which have been originated directly by MAIN or through strategic relationships with other credit funds on a collaborative basis, and are often referred to in the debt markets as "club deals"

#### **Investment Objectives**

- Access proprietary investments with attractive risk-adjusted return characteristics
- Generate cash yield to support MAIN monthly dividend

#### **Investment Characteristics**

- Investments in companies that are consistent with the size of companies in our LMM and Middle Market portfolios
- Proprietary investments originated directly by MAIN or through strategic relationships with other investment funds on a collaborative basis
- Current Private Loan portfolio companies have weighted-average EBITDA of approximately \$41.2 million<sup>(1)</sup>

#### Investments in secured debt investments

- First lien, senior secured debt investments
- Floating rate debt investments

#### 8% – 12% targeted gross yields

- Weighted-average effective yield of 8.5%<sup>(2)</sup>
- Net returns positively impacted by lower overhead requirements and modest use of leverage
- Floating rate debt investments provide matching with MAIN's floating rate Credit Facility

<sup>(1)</sup> This calculation excludes three Private Loan portfolio companies as EBITDA is not a meaningful metric for these portfolio companies

<sup>(2)</sup> Weighted-average effective yield is calculated using the applicable interest rate as of June 30, 2022 and includes amortization of deferred debt origination fees and accretion of original issue discount, but excludes fees payable upon repayment of the debt instruments and any debt investments on non-accrual status



# Middle Market Debt Investment Strategy

# MAIN maintains a portfolio of debt investments in Middle Market companies

#### **Investment Objective**

Generate cash yield to support MAIN monthly dividend

#### Investments in secured and/or rated debt investments

- First lien, senior secured debt investments
- Floating rate debt investments

### Larger companies than the LMM investment strategy

 Current Middle Market portfolio companies have weighted-average EBITDA of approximately \$71.4 million

#### Large and critical portion of U.S. economy

220,000+ domestic Middle Market businesses<sup>(1)</sup>

#### More relative liquidity than LMM and Private Loan investments

### 6% – 10% targeted gross yields

- Weighted-average effective yield of 8.0%<sup>(2)</sup>
- Net returns positively impacted by lower overhead requirements and modest use of leverage
- Floating rate debt investments provide matching with MAIN's floating rate Credit Facility

Main Street Capital Corporation NYSE: MAIN mainstcapital.com

<sup>(1)</sup> Source: U.S. Census 2017 – U.S. Data Table by Enterprise Receipt Size; 2017 County Business Patterns and 2017 Economic Census; includes Number of Firms with Enterprise Receipt Size between \$10,000,000 and \$99,999,999

<sup>(2)</sup> Weighted-average effective yield is calculated using the applicable interest rate as of June 30, 2022 and includes amortization of deferred debt origination fees and accretion of original issue discount, but excludes fees payable upon repayment of the debt instruments and any debt investments on non-accrual status



# **Asset Management Business**

MAIN's asset management business represents additional income diversification and the opportunity for greater shareholder returns

MAIN's internally managed operating structure provides MAIN's shareholders the benefits of this asset management business

Growth of asset management business is increasingly driven by MAIN's Private Loan investment strategy

# MAIN<sup>(1)</sup> is the investment adviser to and administrator of MSC Income Fund, Inc. (MSIF), a non-listed BDC

- MAIN<sup>(1)</sup> provides asset management services, including sourcing, diligence and post-investment monitoring
- MAIN<sup>(1)</sup> receives management fees and incentive fees
  - Base management fee of 1.75% of total assets
  - Incentive fees 20% of net investment income above a hurdle rate and 20% of net realized capital gains

In December 2020, MAIN launched a private fund which is also managed by MAIN<sup>(1)</sup> with an investment strategy solely focused on MAIN's Private Loan Investment strategy

#### **Benefits to MAIN**

- No significant increases to MAIN's operating costs to provide services (utilize existing infrastructure and leverage fixed costs and existing investment capabilities)
- Monetizing the value of MAIN franchise
- Significant positive impact on MAIN's financial results
  - \$5.2 million contribution to net investment income in the second guarter of 2022<sup>(2)</sup>
  - \$10.2 million contribution to net investment income in the six months ended June 30, 2022<sup>(2)</sup>
  - \$16.5 million contribution to net investment income in the year ended December 31, 2021<sup>(2)</sup>
  - \$88.8 million of cumulative unrealized appreciation as of June 30, 2022

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<sup>(1)</sup> Through MSC Adviser I, LLC (the "External Investment Manager"), MAIN's wholly owned unconsolidated subsidiary

<sup>(2)</sup> Contribution to Net Investment Income includes (a) dividend income received by MAIN from the External Investment Manager and (b) operating expenses allocated from MAIN to the External Investment Manager



# **MAIN** Regulatory Framework

Highly regulated structure provides significant advantages and protections to our shareholders, including investment transparency, tax efficiency and beneficial leverage

#### **Operates as a Business Development Company**

- Regulated by Securities and Exchange Commission 1940 Act
- Publicly-traded, private investment company

#### Regulated Investment Company (RIC) tax structure

- Eliminates corporate level income tax
- Efficient tax structure providing high yield to investors
- Passes through capital gains to investors

#### **Small Business Investment Company (SBIC) subsidiaries**

- Regulated by the U.S. Small Business Administration (SBA)
- Access to low cost, fixed rate, long-term leverage guaranteed by the U.S. government
- Total SBIC debenture regulatory financing capacity of \$350.0 million
- Total outstanding leverage of \$350.0 million through two wholly owned SBIC Funds
- MAIN is a previous SBIC of the Year Award recipient



# **MAIN Corporate Structure – Internally Managed**

"Internally managed" structure means no external management fees or expenses are paid, providing operating leverage to MAIN's business; MAIN targets total operating and administrative costs at or less than 2% of assets

## Main Street Capital Corporation (BDC/RIC)

Assets: ~\$3.2 billion Line of Credit: \$380 million (\$855.0 million facility)<sup>(1)(2)</sup> Notes: ~\$1.1 billion<sup>(3)</sup>

Main Street Mezzanine Fund, LP (2002 vintage SBIC)

Assets: ~\$270 million SBIC Debt: \$175 million outstanding

## Main Street Capital III, LP (2016 vintage SBIC)

Assets: ~\$366 million SBIC Debt: \$175 million outstanding

Main Street Capital Corporation

NYSE: MAIN

<sup>(1)</sup> As of June 30, 2022, MAIN's Credit Facility had \$855.0 million in total commitments; MAIN's Credit Facility includes an accordion feature which could increase total commitments up to \$1.2 billion

<sup>(2)</sup> In August 2022, our Credit Facility was amended to (i) expand the total commitments to \$920.0 million, with the accordion feature expanded to \$1.4 billion, (ii) extend the maturity date to August 2027 and (iii) update the reference rate from LIBOR to Term SOFR plus an applicable spread adjustment plus the same 1.875% interest rate spread

<sup>(3)</sup> Includes \$500.0 million of 3.00% Notes due July 2026, \$450.0 million of 5.20% Notes due May 2024 and \$185.0 million of 4.50% Notes due December 2022



# **MAIN Executive Management Team**

Dwayne Hyzak; CPA<sup>(1)(2)</sup> CEO

- Co-founded MAIN; Joined Main Street group in 2002; affiliated with Main Street group since 1999
- Director of acquisitions / integration with Quanta Services (NYSE: PWR)
- Manager with a Big 5 Accounting Firm's audit and transaction services groups

David Magdol<sup>(1)(2)</sup>
President and CIO<sup>(3)</sup>

- Co-founded MAIN; Joined Main Street group in 2002
- · Vice President in Lazard Freres Investment Banking Division
- · Vice President of McMullen Group (John J. McMullen's Family Office)

Jesse Morris<sup>(1)</sup>; CFO, COO<sup>(4)</sup>, EVP

- Joined MAIN in 2019
- Executive Vice President with Quanta Services (NYSE: PWR)
- Vice President and CFO Foodservice Operations with Sysco Corporation (NYSE: SYY)
- · Manager with Big 5 Accounting Firm

Jason Beauvais; JD<sup>(1)</sup> EVP, GC, CCO<sup>(5)</sup> and Secretary

- Joined MAIN in 2008
- Attorney for Occidental Petroleum Corporation (NYSE: OXY) and associate in the corporate and securities section at Baker Botts LLP

- (1) Member of MAIN Executive Committee
- (2) Member of MAIN Investment Committee; Vince Foster, MAIN's Chairman of the Board, is also a member of MAIN's Investment Committee
- (3) Chief Investment Officer
- (4) Chief Operating Officer
- 5) Chief Compliance Officer



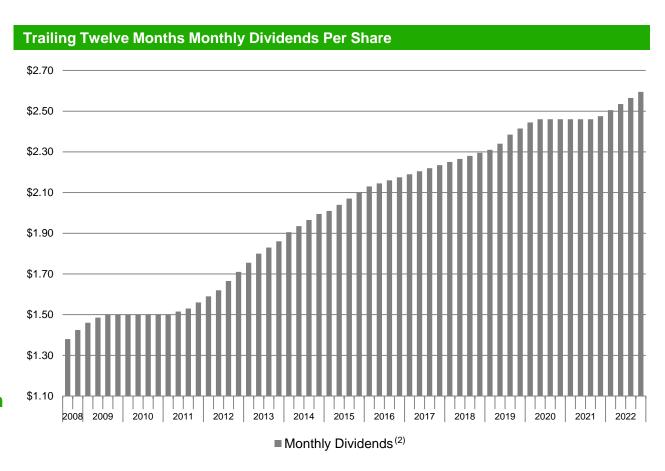
# **Monthly Dividends Per Share – Sustainable Growth**

Recurring monthly dividend has never been decreased and has shown meaningful (100%) growth since IPO

Based upon the current annualized monthly dividends declared for the fourth quarter of 2022, the annual effective yield on MAIN's stock is 6.7%<sup>(1)</sup>

MAIN has also paid or declared \$4.39<sup>(2)</sup> in supplemental dividends

Cumulative dividends paid or declared, including supplemental dividends, from October 2007 IPO (at \$15.00 per share) through Q4 2022 equal \$35.02 per share<sup>(2)</sup>



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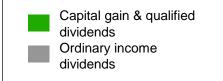
<sup>(1)</sup> As of August 3, 2022; based upon the closing market price of \$44.74 per share and the annualized most recently declared monthly dividends

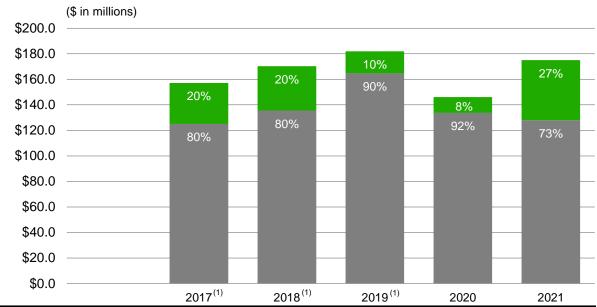
<sup>(2)</sup> Based upon dividends which have been paid or declared as of August 4, 2022



# Ordinary and Capital Gain Dividends 2017 – 2021

MAIN's unique investment strategy increases the tax efficiency of the dividends paid to our shareholders





Net Dividend, After Tax					
Hypothetical \$1,000 Dividend	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000
Tax at MAIN's Blended Tax Rate <sup>(2)</sup>	(356)	(335)	(354)	(355)	(325)
After Tax Dividend	\$644	\$665	\$646	\$645	\$675
Hypothetical \$1,000 Dividend	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000
Tax at 100% Ordinary Income Tax Rate <sup>(3)</sup>	(396)	(370)	(370)	(370)	(370)
After Tax Dividend	\$604	\$630	\$630	\$630	\$630
%Difference	6.7%	5.5%	2.6%	2.3%	7.2%

<sup>1)</sup> A percentage of the amount included in the chart above includes the January dividend paid in the following year

<sup>(2)</sup> Calculated based on (a) actual percentage of capital gains, qualified dividends and ordinary dividends, (b) assumed long-term capital gains and qualified dividends tax rate of 20% and (c) assumed ordinary tax rate of 39.6% for 2017 and 37% thereafter

<sup>(3)</sup> Assumed ordinary tax rate of 39.6% for 2017 and 37% thereafter



# **Main Street Capital Corporation**

# Investment Portfolio

# 2<sup>nd</sup> Quarter – 2022



## **Total Investment Portfolio**

Diversity provides structural protection to investment portfolio, revenue sources, income, cash flows and shareholder dividends Includes complementary LMM debt and equity investments, Private Loan debt investments and Middle Market debt investments

Total investment portfolio at fair value consists of approximately 49% LMM / 35% Private Loan / 10% Middle Market / 6% Other Portfolio<sup>(1)</sup> investments

#### 191 LMM, Private Loan and Middle Market portfolio companies

- Average investment size of \$17.2 million<sup>(2)</sup>
- Largest individual portfolio company represents 2.8%<sup>(3)</sup> of total investment income and 2.5% of total portfolio fair value (most investments are less than 1%)
- Nine non-accrual investments, which represent 0.7% of the total investment portfolio at fair value and 3.2% at cost
- Weighted-average effective yield of 9.4%<sup>(4)</sup>

#### Significant diversification

Issuer

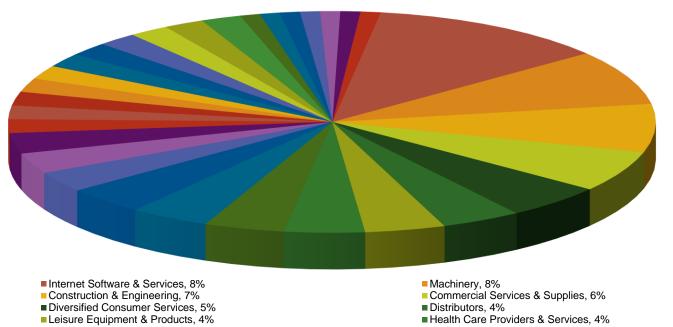
Geography

Industry

- End markets
- Transaction type
- Vintage
- (1) Other Portfolio also includes the External Investment Manager and short-term portfolio investments
- (2) As of June 30, 2022; based on cost
- (3) Based upon total investment income for the trailing twelve month period ended June 30, 2022
- (4) Weighted-average effective yield is calculated using the applicable interest rate as of June 30, 2022 and includes amortization of deferred debt origination fees and accretion of original issue discount, but excludes fees payable upon repayment of the debt instruments and any debt investments on non-accrual status



# Total Portfolio by Industry (as a Percentage of Cost)<sup>(1)</sup>



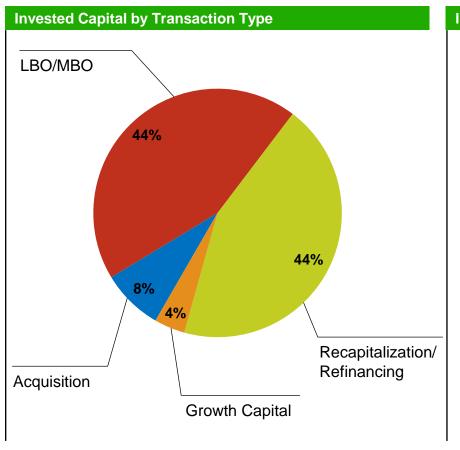
- Professional Services, 4%
- ■IT Services, 4%
- Aerospace & Defense, 3%
- Building Products, 2%
- ■Textiles, Apparel & Luxury Goods, 2%
- Diversified Financial Services, 2%
- Diversified Telecommunication Services. 2%
- Food Products, 2%
- Internet & Catalog Retail, 2%
- Food & Staples Retailing, 1%
- Chemicals, 1%
- Computers & Peripherals, 1%
- Other, 4%

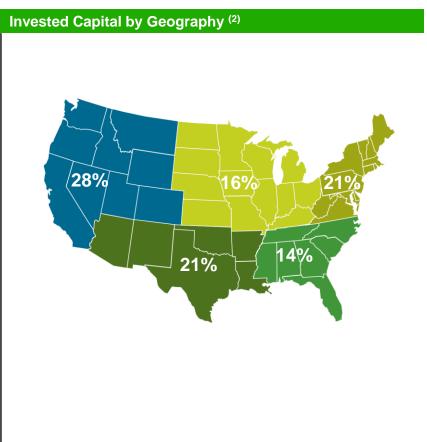
- Energy Equipment & Services, 4%
- Specialty Retail, 3%
- Media, 3%
- Containers & Packaging, 2%
- Communications Equipment, 2%
- ■Tobacco, 2%
- Software. 2%
- Oil, Gas & Consumable Fuels, 2%
- Health Care Equipment & Supplies, 1%
- Electronic Equipment, Instruments & Components, 1%
- Hotels, Restaurants & Leisure, 1%
- Pharmaceuticals, 1%

<sup>(1)</sup> Excluding MAIN's Other Portfolio investments, the External Investment Manager, and short-term portfolio investments, each as described in MAIN's public filings, which in aggregate represent approximately 4% of the total portfolio



# Diversified Total Portfolio (as a Percentage of Cost)<sup>(1)</sup>





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<sup>(1)</sup> Excluding MAIN's Other Portfolio investments, the External Investment Manager, and short-term portfolio investments, each as described in MAIN's public filings, which in aggregate represent approximately 4% of the total portfolio

<sup>(2)</sup> Based upon portfolio company headquarters and excluding any MAIN investments headquartered outside the U.S., which represent approximately 1% of the total portfolio



# **LMM Investment Portfolio**

LMM Investment
Portfolio consists of a
diversified mix of
secured debt and lower
cost basis equity
investments

#### 75 portfolio companies / \$1.8 billion in fair value

49% of total investment portfolio at fair value

### Debt yielding 11.2%<sup>(1)</sup> (72% of LMM portfolio at cost)

- 99% of debt investments have first lien position
- 59% of debt investments earn fixed-rate interest
- Over 790 basis point net cash interest margin vs "matched" fixed interest rate on SBIC debentures

# Equity ownership in all LMM portfolio companies representing 41% average ownership position (28% of LMM portfolio at cost)

- Opportunity for fair value appreciation, cash dividend income and capital gains
- 68% of LMM companies<sup>(2)</sup> with direct equity investment are currently paying dividends
- Fair value appreciation of equity investments supports Net Asset Value per share growth
- Lower entry multiple valuations, lower cost basis
- \$307.3 million, or \$4.18 per share, of cumulative pre-tax net unrealized appreciation at June 30, 2022

<sup>(1)</sup> Weighted-average effective yield is calculated using the applicable interest rate as of June 30, 2022 and includes amortization of deferred debt origination fees and accretion of original issue discount, but excludes fees payable upon repayment of the debt instruments and any debt investments on non-accrual status

<sup>(2)</sup> Includes the LMM companies that (a) MAIN has a direct equity investment and (b) are treated as flow-through entities for tax purposes; based upon dividend income for the trailing twelve month period ended June 30, 2022



# **LMM Investment Portfolio**

LMM Investment Portfolio is a pool of high quality, seasoned assets with attractive risk-adjusted return characteristics

#### **Median LMM portfolio credit statistics:**

- Senior leverage of 2.6x EBITDA through MAIN debt position
- 2.9x EBITDA to senior interest coverage
- Total leverage of 2.6x EBITDA including debt junior in priority to MAIN
- Free cash flow de-leveraging improves credit metrics and increases equity appreciation

Average investment size of \$24.2 million at fair value or \$20.1 million on a cost basis (less than 1% of total investment portfolio)

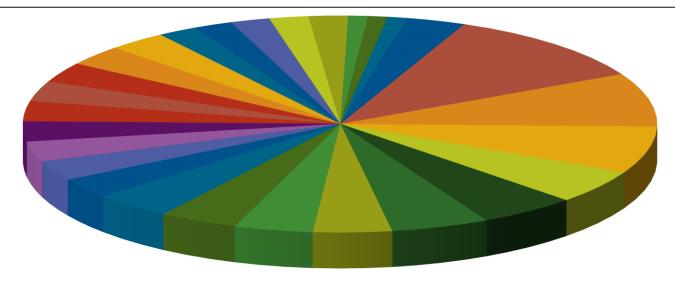
Opportunistic, selective posture toward new investment activity over the economic cycle

#### High quality, seasoned LMM portfolio

- Total LMM portfolio investments at fair value equals 120% of cost
- Equity component of LMM portfolio at fair value equals 189% of cost
- Significant portion of LMM portfolio has de-leveraged and a majority of the LMM portfolio investments have experienced equity appreciation
  - 49 LMM portfolio companies with unrealized appreciation on equity investments
  - Net unrealized appreciation on LMM Equity investments of \$375.4 million



# LMM Portfolio by Industry (as a Percentage of Cost)

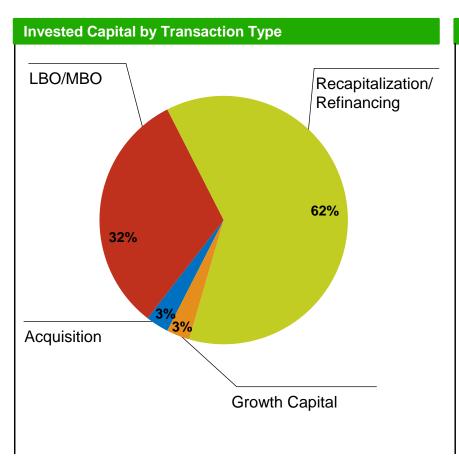


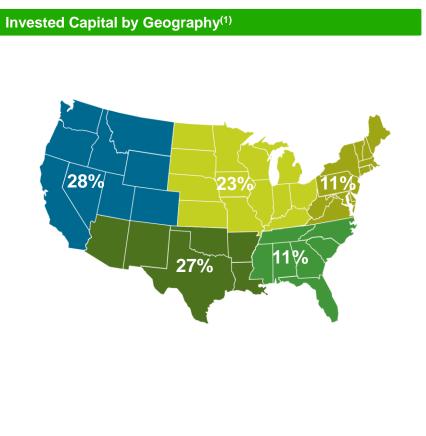
- Machinery, 11%
- Professional Services, 7%
- Diversified Consumer Services, 5%
- Containers & Packaging, 4%
- ■IT Services, 4%
- Internet Software & Services, 3%
- Textiles, Apparel & Luxury Goods, 3%
- Specialty Retail, 3%
- Electronic Equipment, Instruments & Components, 3%
- Computers & Peripherals, 3%
- Hotels, Restaurants & Leisure, 2%
- Auto Components, 2%
- Building Products, 1%
- Electrical Equipment, 1%

- Construction & Engineering, 8%
- Energy Equipment & Services, 5%
- Distributors, 5%
- Tobacco, 4%
- Leisure Equipment & Products, 4%
- Software, 3%
- Food Products, 3%
- Internet & Catalog Retail, 3%
- Media, 3%
- Health Care Equipment & Supplies, 2%
- Health Care Providers & Services, 2%
- Household Durables, 2%
- Diversified Financial Services, 1%
- Other, 3%



# **Diversified LMM Portfolio (as a Percentage of Cost)**





<sup>(1)</sup> Based upon portfolio company headquarters

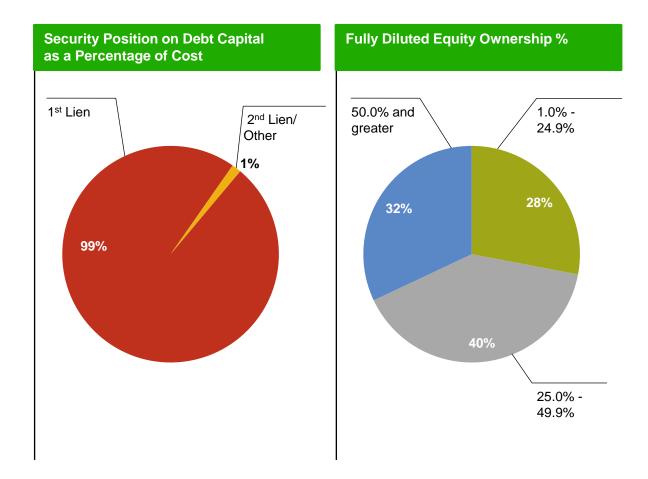


# LMM Portfolio Attributes Reflect Investment Strategy

High yielding secured debt investments coupled with significant equity participation = Attractive risk-adjusted returns

Weighted-Average Effective Yield on Debt Investments = 11.2%<sup>(1)</sup>

Average Fully Diluted Equity Ownership = 41%

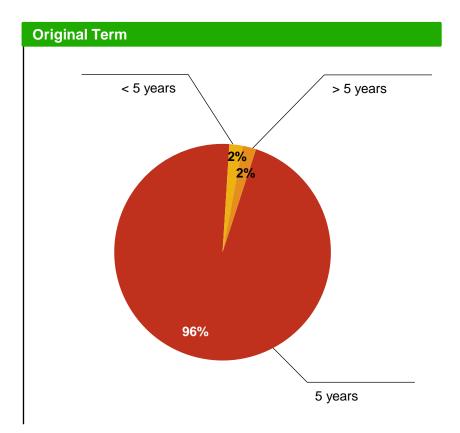


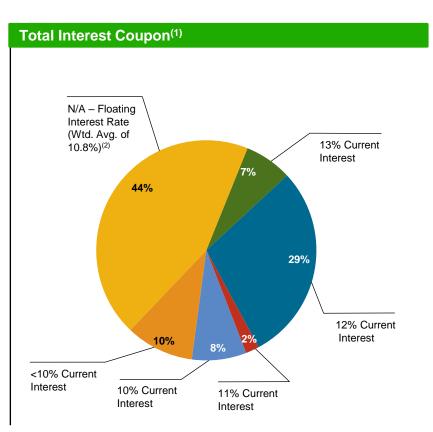
Main Street Capital Corporation NYSE: MAIN mainstcapital.com

<sup>(1)</sup> Weighted-average effective yield is calculated using the applicable interest rate as of June 30, 2022 and includes amortization of deferred debt origination fees and accretion of original issue discount, but excludes fees payable upon repayment of the debt instruments and any debt investments on non-accrual status



# Term and Total Interest Coupon of Existing LMM Debt Investments





Debt Investments generally have a 5-Year Original Term and ~3.0 Year Weighted-Average Remaining Duration; Weighted-Average Effective Yield of 11.2%<sup>(3)</sup> on Debt Portfolio

- (1) Interest coupon excludes amortization of deferred upfront fees, original issue discount, exit fees and any debt investments on non-accrual status
- 2) Floating interest rates generally include contractual minimum "floor" rates; Interest rate of 10.8% is based on weighted-average principal balance of floating rate debt investments as of June 30, 2022
- (3) Weighted-average effective yield is calculated using the applicable interest rate as of June 30, 2022 and includes amortization of deferred debt origination fees and accretion of original issue discount, but excludes fees payable upon repayment of the debt instruments and any debt investments on non-accrual status



## **Private Loan Investment Portfolio**

Private Loan Investment
Portfolio provides a
diversified mix of
investments and
sources of income to
complement the LMM
Investment Portfolio

#### 82 investments / \$1.3 billion in fair value

35% of total investment portfolio at fair value

Average investment size of \$16.4 million<sup>(1)</sup> (less than 1% of total portfolio)

#### Investments in secured debt instruments

- 99% of Private Loan portfolio is secured debt
- 99% of Private Loan debt portfolio is first lien term debt

#### Debt yielding 8.5%<sup>(2)</sup>

- 97%<sup>(1)(3)</sup> of Private Loan debt investments bear interest at floating rates, providing matching with MAIN's floating rate credit facility
- Approximately 500 basis point net cash interest margin vs "matched" floating rate on the MAIN credit facility

<sup>(1)</sup> As of June 30, 2022; based on cost

<sup>(2)</sup> Weighted-average effective yield is calculated using the applicable interest rate as of June 30, 2022 and includes amortization of deferred debt origination fees and accretion of original issue discount, but excludes fees payable upon repayment of the debt instruments and any debt investments on non-accrual status

<sup>(3) 98%</sup> of floating interest rates on Private Loan debt investments are subject to contractual minimum "floor" rates



## Middle Market Investment Portfolio

Middle Market
Investment Portfolio
provides a diversified
mix of investments and
diverse sources of
income to complement
the LMM Investment
Portfolio and a potential
source of liquidity for
MAIN's future
investment activities

#### 34 investments / \$363.5 million in fair value

10% of total investment portfolio at fair value

Average investment size of \$12.3 million<sup>(1)</sup> (less than 1% of total portfolio)

#### Investments in secured and/or rated debt investments

- 99% of Middle Market portfolio is secured debt
- 99% of Middle Market debt portfolio is first lien term debt

#### Debt yielding 8.0%<sup>(2)</sup>

- 96%<sup>(1)(3)</sup> of Middle Market debt investments bear interest at floating rates, providing matching with MAIN's floating rate credit facility
- Approximately 400 basis point net cash interest margin vs "matched" floating rate on the MAIN credit facility

More investment liquidity compared to LMM and Private Loan

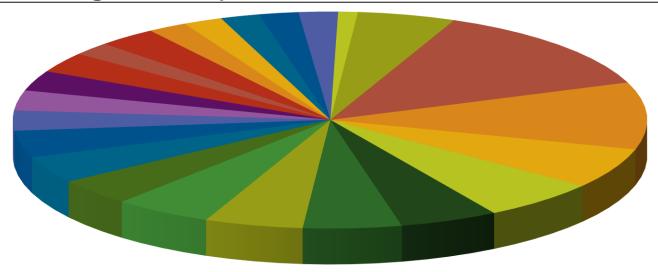
<sup>(1)</sup> As of June 30, 2022; based on cost

<sup>(2)</sup> Weighted-average effective yield is calculated using the applicable interest rate as of June 30, 2022 and includes amortization of deferred debt origination fees and accretion of original issue discount, but excludes fees payable upon repayment of the debt instruments and any debt investments on non-accrual status

<sup>(3) 83%</sup> of floating interest rates on Middle Market debt investments are subject to contractual minimum "floor" rates



# Private Loan & Middle Market Portfolios by Industry (as a Percentage of Cost)

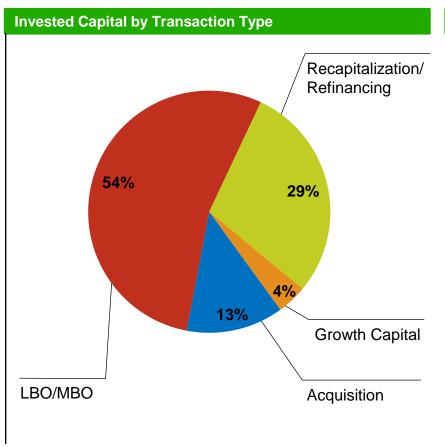


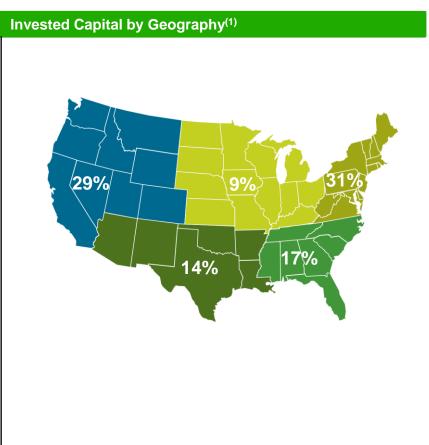
- ■Internet Software & Services, 13%
- Construction & Engineering, 6%
- Diversified Consumer Services, 5%
- Aerospace & Defense, 5%
- Distributors, 4%
- ■Communications Equipment, 4%
- ■Building Products, 3%
- Diversified Financial Services, 3%
- ■Oil, Gas & Consumable Fuels, 3%
- ■Media, 2%
- Pharmaceuticals. 2%
- ■Textiles, Apparel & Luxury Goods, 1%

- Commercial Services & Supplies, 10%
- Health Care Providers & Services, 6%
- Leisure Equipment & Products, 5%
- Machinery, 5%
- Specialty Retail, 4%
- ■IT Services, 3%
- Diversified Telecommunication Services, 3%
- Food & Staples Retailing, 2%
- Chemicals, 2%
- Energy Equipment & Services, 2%
- Professional Services, 2%
- Other, 5%



# Diversified Private Loan & Middle Market Investments (as a Percentage of Cost)





Main Street Capital Corporation NYSE: MAIN mainstcapital.com

<sup>(1)</sup> Based upon portfolio company headquarters and excluding any MAIN investments headquartered outside the U.S., which represent approximately 2% of the combined Private Loan and Middle Market portfolios



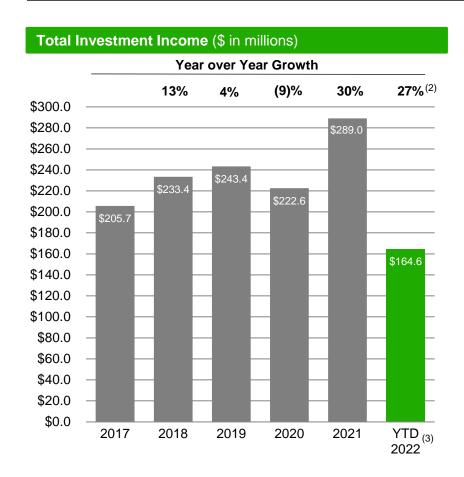
# **Main Street Capital Corporation**

# **Financial Overview**

# 2<sup>nd</sup> Quarter – 2022



# **MAIN Financial Performance**





<sup>(1)</sup> See reconciliation of DNII per share to Net Investment Income per share on page 38 and Non-GAAP Information disclosures on page 48 of this presentation

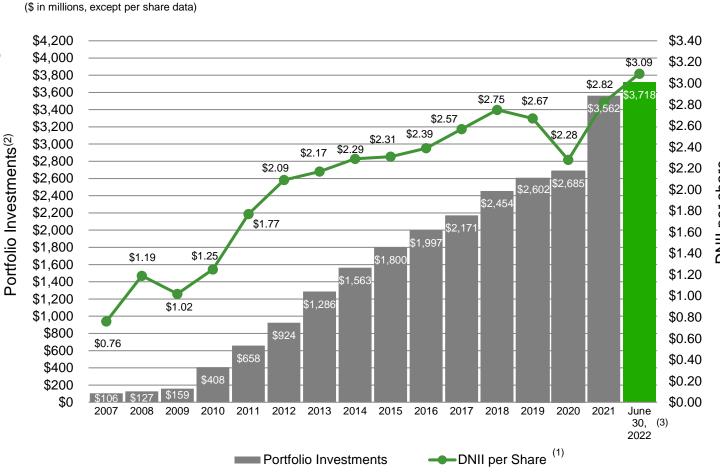
<sup>(2)</sup> Reflects year-to-date June 30, 2022 performance compared with year-to-date June 30, 2021 performance

<sup>(3)</sup> Through June 30, 2022



# Long-Term Portfolio and DNII<sup>(1)</sup> Per Share Growth

MAIN has consistently grown Portfolio Investments and DNII per share



- (1) See reconciliation of DNII per share to Net Investment Income per share on page 38 and Non-GAAP Information disclosures on page 48 of this presentation
- (2) Based on fair value at the end of the period
- (3) DNII per share for the trailing twelve month period ended June 30, 2022



# **Efficient and Leverageable Operating Structure**

MAIN's internally managed operating structure provides significant operating leverage and greater returns for our shareholders

"Internally managed" structure means no external management fees or expenses are paid

#### Alignment of interest between management and investors

- Greater incentives to maximize increases to shareholder value and rationalize debt and equity capital raises
- 100% of MAIN's management efforts and activities are for the benefit of MAIN investors

# MAIN targets total operating expenses<sup>(1)</sup> as a percentage of average assets (Operating Expense to Assets Ratio) at or less than 2%

- Long-term actual results have significantly outperformed target
- An industry leading position in cost efficiency, with an Operating Expense to Assets Ratio of 1.5%<sup>(2)</sup>

## Significant portion of total operating expenses<sup>(1)</sup> are non-cash

- Non-cash share-based compensation and deferred compensation expenses were 21.5%<sup>(2)</sup> of total operating expenses<sup>(1)</sup>
- Operating Expense to Assets Ratio of 1.1%<sup>(2)</sup> excluding non-cash share-based compensation and deferred compensation expense

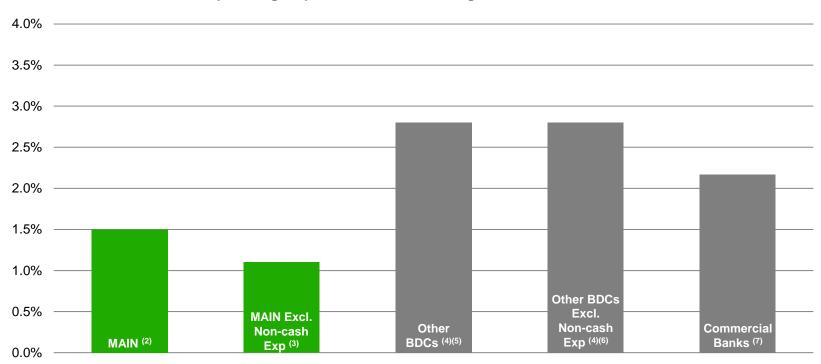
<sup>(1)</sup> Total expenses excluding interest expense

<sup>(2)</sup> Based upon the trailing twelve month period ended June 30, 2022



# MAIN Maintains a Significant Operating Cost Advantage

### Operating Expenses as a Percentage of Total Assets<sup>(1)</sup>



- (1) Total expenses excluding interest expense
- (2) For the trailing twelve month period ended June 30, 2022
- (3) For the trailing twelve month period ended June 30, 2022, excluding non-cash share-based compensation expense and deferred compensation expense
- (4) Other BDCs includes dividend paying BDCs that have been publicly-traded for at least two years and have total assets greater than \$500 million based on individual SEC Filings as of December 31, 2021; specifically includes: AINV, ARCC, BBDC, BCSF, BKCC, CCAP, CGBD, CSWC, FDUS, FSK, GAIN, GBDC, GLAD, GSBD, HRZN, HTGC, MRCC, NEWT, NMFC, OCSL, OFS, ORCC, PFLT, PNNT, PSEC, PTMN, SAR, SCM, SLRC, TCPC, TPVG, TSLX and WHF
- (5) Calculation represents the average for the companies included in the group and is based upon the trailing twelve month period ended March 31, 2022 as derived from each company's SEC filings, excluding non-cash share-based compensation expense
- (6) Calculation represents the average for the companies included in the group and excludes non-cash share-based compensation. Based upon the trailing twelve month period ended March 31, 2022 as derived from each company's SEC filings
- (7) Source: SNL Financial. Calculation represents the average for the trailing twelve month period ended March 31, 2022 and includes commercial banks with a market capitalization between \$500 million and \$3 billion



# **MAIN Income Statement Summary**

(\$ in 000's)	Q2 21	Q3 21	Q4 21	Q1 22	Q2 22	Q2 22 vs. Q2 21 Change <sup>(1)</sup>
Total Investment Income	\$ 67,294	\$ 76,779	\$ 82,166	\$ 79,395	\$ 85,200	27%
Expenses:						
Interest Expense	(14,400)	(14,711)	(15,921)	(16,687)	(17,295)	(20)%
G&A Expense <sup>(2)</sup>	 (7,258)	 (9,917)	 (11,626)	 (8,054)	 (10,808)	(49)%
Distributable Net Investment Income (DNII) <sup>(3)</sup>	45,636	52,151	54,619	54,654	57,097	25%
DNII Margin %	67.8%	67.9%	66.5%	68.8%	67.0%	(80) bps <sup>(4)</sup>
Non-Cash Expenses						
Share-based Compensation Expense	(2,759)	(2,869)	(2,927)	(2,818)	(3,596)	(30)%
Deferred Compensation (Expense) Benefit	 (482)	 22	 (484)	 376	 1,225	NM
Net Investment Income	42,395	49,304	51,208	52,212	54,726	29%
Net Realized Gain (Loss)	18,000	8,305	34,760	3,336	(5,064)	NM
Net Unrealized Appreciation (Depreciation)	44,441	38,631	18,553	14,752	(24,593)	NM
Income Tax Provision	 (9,726)	 (12,284)	 (10,172)	 (5,097)	 (10,320)	NM
Net Increase in Net Assets	\$ 95,110	\$ 83,956	\$ 94,349	\$ 65,203	\$ 14,749	(84)%
Net Investment Income Per Share	\$ 0.62	\$ 0.71	\$ 0.73	\$ 0.73	\$ 0.75	21%
DNII Per Share <sup>(3)</sup>	\$ 0.67	\$ 0.76	\$ 0.78	\$ 0.76	\$ 0.78	16%

<sup>(1)</sup> Positive percentage represents an increase and negative percentage represents a decrease to the Net Increase (Decrease) in Net Assets

<sup>(2)</sup> Excludes non-cash share-based compensation expense and deferred compensation (expense) benefit

<sup>(3)</sup> See Non-GAAP Information disclosures on page 48 of this presentation

<sup>(4)</sup> Change in DNII Margin is based upon the basis point difference (increase/(decrease))

NM – Not Measurable / Not Meaningful

Main Street Capital Corporation



# MAIN Per Share Change in Net Asset Value (NAV)

(\$ per share)	(	Q2 21	(	Q3 21	(	Q4 21	(	Q1 22	Q2 22
Beginning NAV	\$	22.65	\$	23.42	\$	24.27	\$	25.29	\$ 25.89
Distributable Net Investment Income <sup>(1)</sup>		0.67		0.76		0.78		0.76	0.78
Share-based Compensation Expense		(0.04)		(0.05)	(0.04)		(0.04)		(0.05)
Deferred Compensation (Expense) Benefit		(0.01)		-		(0.01)		0.01	0.02
Net Realized Gain (Loss)		0.26		0.13		0.50		0.05	(0.07)
Net Unrealized Appreciation (Depreciation)		0.65		0.56		0.26		0.20	(0.34)
Income Tax Provision		(0.14)		(0.18)		(0.14)		(0.07)	 (0.14)
Net Increase in Net Assets		1.39		1.22		1.35		0.91	0.20
Regular Monthly Dividends to Shareholders		(0.615)		(0.615)		(0.63)		(0.645)	(0.645)
Supplemental Dividends to Shareholders		-		-		(0.10)		(0.075)	(0.075)
Accretive Impact of Stock Offerings (2)		0.08		0.21		0.35		0.38	0.15
Other <sup>(3)</sup>		(0.08)		0.03		0.05		0.03	 (0.15)
Ending NAV	\$	23.42	\$	24.27	\$	25.29	\$	25.89	 25.37

Certain fluctuations in per share amounts are due to rounding differences between quarters.

<sup>(1)</sup> See reconciliation of DNII per share to Net Investment Income per share on page 38 and Non-GAAP Information disclosures on page 48 of this presentation

<sup>(2)</sup> Includes accretive impact of shares issued through the Dividend Reinvestment Plan (DRIP) and At-the-Market (ATM) equity issuance program

<sup>(3)</sup> Includes differences in weighted-average shares utilized for calculating changes in NAV during the period and actual shares outstanding utilized in computing ending NAV and other minor changes



# **MAIN Balance Sheet Summary**

(\$ in 000's, except per share amounts)	Q2 21	Q3 21	Q4 21	Q1 22	Q2 22
LMM Portfolio Investments	\$ 1,341,332	\$ 1,494,109	\$ 1,716,415	\$ 1,795,456	\$ 1,816,255
Private Loan Investments	863,621	845,961	1,141,772	1,260,664	1,309,020
Middle Market Portfolio Investments	434,744	420,940	395,167	397,338	363,468
Other Portfolio Investments	153,558	193,672	166,083	102,392	108,846
External Investment Manager	121,730	128,080	140,400	132,920	118,320
Short-term Investments	57,285	34,342	1,994	1,968	1,861
Cash and Cash Equivalents	58,796	59,569	32,629	17,952	43,383
Other Assets	59,089	67,099	95,830	72,293	64,592
Total Assets	\$ 3,090,155	\$ 3,243,772	\$ 3,690,290	\$ 3,780,983	\$ 3,825,745
Credit Facility	\$ 169,000	\$ 200,000	\$ 320,000	\$ 338,000	\$ 380,000
SBIC Debentures	314,828	342,435	342,731	343,027	343,323
Notes Payable <sup>(1)</sup>	930,914	931,145	1,133,325	1,133,472	1,133,618
Other Liabilities	70,572	85,885	105,388	92,830	103,641
Net Asset Value (NAV)	1,604,841	1,684,307	1,788,846	1,873,654	1,865,163
Total Liabilities and Net Assets	\$ 3,090,155	\$ 3,243,772	\$ 3,690,290	\$ 3,780,983	\$ 3,825,745
Total Portfolio Fair Value as % of Cost	109%	110%	109%	109%	109%
Common Stock Price Data: High Close Low Close Quarter End Close	\$ 43.41 38.14 41.09	\$ 42.81 40.20 41.10	\$ 46.61 41.35 44.86	\$ 44.88 39.94 42.64	\$ 43.65 34.59 38.53

<sup>(1)</sup> Includes \$500.0 million of 3.00% Notes due July 2026, \$450.0 million of 5.20% Notes due May 2024 and \$185.0 million of 4.50% Notes due December 2022



# **MAIN Liquidity and Capitalization**

(\$ in 000's)	Q2 21	Q3 21	Q4 21	Q1 22	Q2 22
Cash and Cash Equivalents	\$ 58,796	\$ 59,569	\$ 32,629	\$ 17,952	\$ 43,383
Availability Under Credit Facility (1), (2)	686,000	655,000	535,000	517,000	475,000
Remaining SBIC Debentures Capacity	28,000				
Total Liquidity	\$ 772,796	\$ 714,569	\$ 567,629	\$ 534,952	\$ 518,383
Debt at Par Value: Credit Facility <sup>(1), (2)</sup>	\$ 169,000	\$ 200,000	\$ 320,000	\$ 338,000	\$ 380,000
SBIC Debentures	322,000	350,000	350,000	350,000	350,000
Notes Payable <sup>(3)</sup>	935,000	935,000	1,135,000	1,135,000	1,135,000
Total Debt	1,426,000	1,485,000	1,805,000	1,823,000	1,865,000
Net Asset Value (NAV)	1,604,841	1,684,307	1,788,846	1,873,654	1,865,163
Total Capitalization	\$ 3,030,841	\$ 3,169,307	\$ 3,593,846	\$ 3,696,654	\$ 3,730,163
Debt to NAV Ratio <sup>(4)</sup>	0.89 to 1.0	0.88 to 1.0	1.01 to 1.0	0.97 to 1.0	1.00 to 1.0
Non-SBIC Debt to NAV Ratio (5), (6)	0.69 to 1.0	0.67 to 1.0	0.81 to 1.0	0.79 to 1.0	0.81 to 1.0
Net Debt to NAV Ratio <sup>(6), (7)</sup>	0.85 to 1.0	0.85 to 1.0	0.99 to 1.0	0.96 to 1.0	0.98 to 1.0
Interest Coverage Ratio <sup>(8)</sup>	4.07 to 1.0	4.29 to 1.0	4.31 to 1.0	4.35 to 1.0	4.38 to 1.0

<sup>(1)</sup> As of June 30, 2022, MAIN's Credit Facility had \$855.0 million in total commitments with an accordion feature to increase up to \$1.2 billion; borrowings under this facility are available to provide additional liquidity for investment and operational activities

<sup>(2)</sup> In August 2022, our Credit Facility was amended to (i) expand the total commitments to \$920.0 million, with the accordion feature expanded to \$1.4 billion, (ii) extend the maturity date to August 2027 and (iii) update the reference rate from LIBOR to Term SOFR plus an applicable spread adjustment plus the same 1.875% interest rate spread

<sup>(3)</sup> Includes \$500.0 million of 3.00% Notes due July 2026, \$450.0 million of 5.20% Notes due May 2024 and \$185.0 million of 4.50% Notes due December 2022

<sup>(4)</sup> SBIC Debentures are not included as "senior debt" for purposes of the BDC asset coverage requirements pursuant to exemptive relief received by MAIN; Debt to NAV Ratio is calculated based upon the par value of debt

<sup>(5)</sup> Non-SBIC Debt to NAV Ratio is calculated based upon the par value of debt of both the Credit Facility and notes payable

<sup>(6)</sup> See reconciliation of DNII to Net Investment Income on page 38 and Non-GAAP Information disclosures on page 48 of this presentation

<sup>(7)</sup> Net debt in this ratio includes par value of total debt less cash and cash equivalents

<sup>(8)</sup> DNII<sup>(6)</sup> + interest expense / interest expense on a trailing twelve month basis



# Stable, Long-Term Leverage – Significant Unused Capacity

MAIN maintains a conservative capital structure, with limited overall leverage and low cost, long-term debt

Capital structure is designed to correlate to and complement the expected duration and fixed/floating rate nature of investment portfolio assets

Facility	Interest Rate	Maturity	Principal Drawn
\$855.0 million Credit Facility (1)(2)	L+1.875% floating (3.6% <sup>(3)</sup> )	April 2026 <sup>(4)</sup>	\$380.0 million
Notes Payable	3.0% fixed	Redeemable at MAIN's option at any time, subject to certain make whole provisions; Matures  July 14, 2026	\$500.0 million
Notes Payable	5.2% fixed	Redeemable at MAIN's option at any time, subject to certain make whole provisions; Matures May 1, 2024	\$450.0 million
Notes Payable	4.5% fixed	Redeemable at MAIN's option at any time, subject to certain make whole provisions; Matures December 1, 2022	\$185.0 million
SBIC Debentures	2.9% fixed (weighted average)	Various dates between 2023 - 2031 (weighted average duration = 5.6 years)	\$350.0 million

<sup>(1)</sup> As of June 30, 2022, MAIN's Credit Facility had \$855.0 million in total commitments with an accordion feature to increase up to \$1.2 billion; borrowings under this facility are available to provide additional liquidity for investment and operational activities

<sup>(2)</sup> In August 2022, our Credit Facility was amended to (i) expand the total commitments to \$920.0 million, with the accordion feature expanded to \$1.4 billion, (ii) extend the maturity date to August 2027 and (iii) update the reference rate from LIBOR to Term SOFR plus an applicable spread adjustment plus the same 1.875% interest rate spread

<sup>(3)</sup> Revolver rate reflects the rate based on LIBOR as of June 30, 2022 and effective as of the contractual reset date as of July 1, 2022

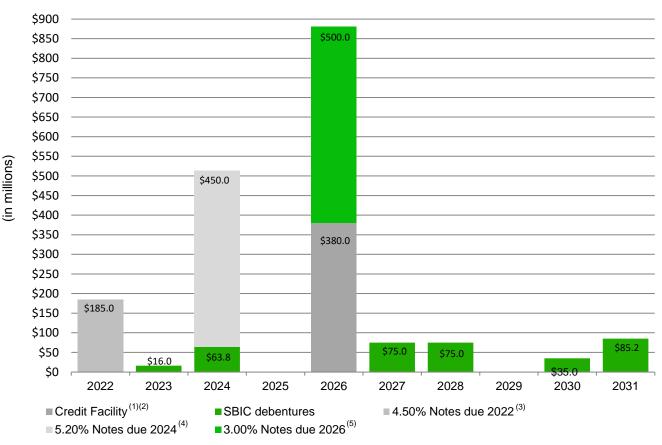
<sup>(4)</sup> MAIN's Credit Facility is fully revolving until April 2025, with a maturity date thereafter in April 2026



# **Long-term Maturity of Debt Obligations**

MAIN's conservative capital structure provides long-term access to attractively-priced and structured debt facilities

- Allows for investments in assets with long-term holding periods / illiquid positions and greater yields and overall returns
- Provides downside protection and liquidity through economic cycles
- Allows MAIN to be opportunistic during periods of economic uncertainty



- (1) As of June 30, 2022, MAIN's Credit Facility had \$855.0 million in total commitments with an accordion feature to increase up to \$1.2 billion; borrowings under this facility are available to provide additional liquidity for investment and operational activities; MAIN's Credit Facility is fully revolving until April 2025, with a maturity date thereafter in April 2026
- (2) In August 2022, our Credit Facility was amended to (i) expand the total commitments to \$920.0 million, with the accordion feature expanded to \$1.4 billion, (ii) extend the maturity date to August 2027 and (iii) update the reference rate from LIBOR to Term SOFR plus an applicable spread adjustment plus the same 1.875% interest rate spread
- (3) Issued in November 2017; redeemable at MAIN's option at any time, subject to certain make-whole provisions
- (4) Issued in April 2019 with follow-on issuances in December 2019 and July 2020; redeemable at MAIN's option at any time, subject to certain make-whole provisions
- 5) Issued in January 2021; with a follow-on issuance in October 2021; redeemable at MAIN's option at any time, subject to certain make-whole provisions



# **Interest Rate Impact and Sensitivity**

While MAIN's financial results are subject to impact from changes in interest rates, upside is greater than downside due to majority fixed rate debt obligations and majority floating rate debt investments with minimum interest rate floors

- 80% of MAIN's outstanding debt obligations have fixed interest rates<sup>(5)</sup>, limiting the increase in interest expense
- 75% of MAIN's debt investments bear interest at floating rates<sup>(5)</sup>, the majority of which contain contractual minimum index rates, or "interest rate floors" (weighted-average floor of approximately 105 basis points)<sup>(6)</sup>
- Provides MAIN the opportunity to achieve significant increases in net investment income if interest rates increase, with limited remaining negative impact

The following table illustrates the approximate annual changes in the components of MAIN's net investment income due to hypothetical increases (decreases) in interest rates<sup>(1)(2)</sup> (dollars in thousands, except per share data):

Basis Point Increase (Decrease) in Interest Rate	Increase (Decrease) in Interest Income		(Increase) Decrease in Interest Expense <sup>(3)</sup>		Increase (Decrease) in Net Investment Income		Increase (Decrease) in Net Investment Income per Share <sup>(4)</sup>	
(100)	\$	(19,055)	\$	3,800	\$	(15,255)	\$	(0.21)
(75)		(15,253)		2,850		(12,403)		(0.17)
(50)		(10,404)		1,900		(8,504)		(0.12)
(25)		(5,395)		950		(4,445)		(0.06)
25		4,938		(950)		3,988		0.05
50		10,206		(1,900)		8,306		0.11
75		15,475		(2,850)		12,625		0.17
100		20,745		(3,800)		16,945		0.23
125		26,014		(4,750)		21,264		0.29
150		31,283		(5,700)		25,583		0.35

- Assumes no changes in the portfolio investments, outstanding Credit Facility borrowings or other debt obligations existing as of June 30, 2022
- (2) Assumes that all LIBOR and prime rates would change effective immediately on the first day of the period; however, the actual contractual LIBOR rate reset dates for our debt investments vary in future periods generally on either a monthly or quarterly basis across both the investments resulting in a delay in the realization of the increases or decreases in interest income
- (3) The hypothetical (increase) decrease in interest expense would be impacted by the changes in the amount of debt outstanding under our Credit Facility, with interest expense (increasing) decreasing as the debt outstanding under our Credit Facility increases (decreases)
- (4) Per share amount is calculated using shares outstanding as of June 30, 2022
- (5) As of June 30, 2022, based on par
- (6) Weighted-average interest rate floor calculated based on debt principal balances as of June 30, 2022



# Significant Management Ownership / Investment

Significant equity ownership by MAIN's management team, coupled with internally managed structure, provides alignment of interest between MAIN's management and our shareholders

	# of Shares <sup>(2)</sup>	June 30, 2022 <sup>(3)</sup>
Management (1)	3,262,012	\$125,685,322

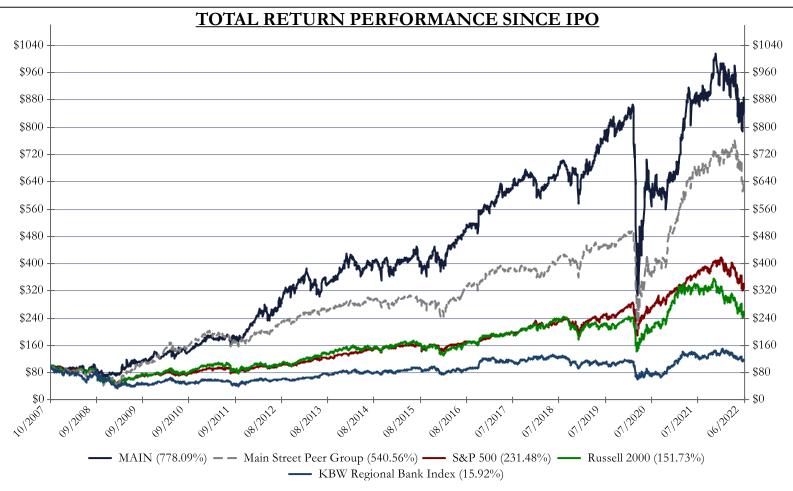
<sup>(1)</sup> Includes members of MAIN's executive and senior management team and the members of MAIN's Board of Directors

<sup>(2)</sup> Includes 1,186,144 shares, or approximately \$31.9 million, purchased by management as part of, or subsequent to, the MAIN IPO, including 28,410 shares, or approximately \$1.1 million, purchased, directly or through MAIN's dividend reinvestment plan, in the quarter ended June 30, 2022

<sup>(3)</sup> Based upon closing market price of \$38.53/share on June 30, 2022



## **MAIN Total Return Performance Since IPO**



Notes:

(1) Assumes dividends reinvested on date paid

- (3) MRCC, NEWT, NMFC, OCSL, OFS, ORCC, PFLT, PNNT, PSEC, PTMN, SAR, SCM, SLRC, TCPC, TPVG, TSLX and WHF.
- (4) Main Street Peer Group is equal weighted
- (5) Indexed as of October 5, 2007 and last trading date is June 30, 2022

<sup>(2)</sup> The Main Street Peer Group includes all BDCs that have been publicly-traded for at least one year and that have total assets greater than \$500 million based on individual SEC Filings as of December 31, 2021; specifically includes: AINV, ARCC, BBDC, BCSF, BKCC, CCAP, CGBD, CSWC, FDUS, FSK, GAIN, GBDC, GLAD, GSBD, HRZN, HTGC,



# **Executive Summary**

## **Unique focus on under-served Lower Middle Market**

- · Inefficient asset class with less competition
- Unique market opportunity with attractive risk-adjusted returns
- Generally first lien, senior secured debt investments plus meaningful equity participation

## Invest in complementary interest-bearing Private Loan and Middle Market debt investments

- Lower risk / more liquid asset class
- Opportunity for consistent investment activity
- · Generally first lien, senior secured debt investments

## **Growing Asset Management Business drives additional investment income**

## Efficient internally managed operating structure drives greater shareholder returns

- Alignment of interests between management and our shareholders
- Maintains an industry leading operating cost structure
- Favorable operating cost comparison to other yield oriented investment options

## Attractive, recurring monthly dividend yield and historical net asset value per share growth

- Periodic increases in monthly dividends
- Increase in net asset value per share creates opportunity for stock price appreciation

## Strong liquidity and stable capitalization for sustainable growth

Highly invested management team with successful track record

Niche investment strategy with lower correlation to broader debt / equity markets



## **Non-GAAP Information**

Distributable net investment income is net investment income. as determined in accordance with U.S. generally accepted accounting principles, or U.S. GAAP, excluding the impact of share-based compensation expense and deferred compensation expense or benefit (as defined below) which are non-cash in nature. MAIN believes presenting distributable net investment income and the related per share amount is useful and appropriate supplemental disclosure of information for analyzing its financial performance since share-based compensation does not require settlement in cash and deferred compensation expense or benefit does not result in a net cash impact to Main Street upon settlement. The unrealized appreciation in the fair value of deferred compensation plan assets results in a corresponding increase in deferred compensation obligations and results in an increase in compensation expense ("deferred compensation expense"). The unrealized depreciation of such assets results in a corresponding decrease in deferred compensation obligations and results in a decrease in compensation expense ("deferred compensation benefit"). However, distributable net investment income is a non-U.S. GAAP measure and should not be considered as a replacement for net investment income and other earnings measures presented in accordance with U.S. GAAP. Instead, distributable net investment income should be reviewed only in connection with such U.S. GAAP measures in analyzing MAIN's financial performance.

Net Debt to NAV Ratio is calculated as the Debt to NAV Ratio as determined in accordance with U.S. GAAP, except that total debt is reduced by cash and cash equivalents. The Non-SBIC Debt to NAV Ratio is calculated in the same manner as the Debt to NAV Ratio, except that outstanding SBIC debentures are excluded from the debt pursuant to an exemptive order MAIN received from the Securities and Exchange Commission. MAIN believes presenting the Net Debt to NAV Ratio is useful and appropriate supplemental disclosure for analyzing its financial position and leverage. MAIN believes presenting the Non-SBIC Debt to NAV Ratio is useful and appropriate supplemental disclosure because Main Street, a business development company, is permitted to exclude such borrowings from its regulatory asset coverage ratio calculation pursuant to an exemptive order received from the Securities and Exchange Commission. However, the Net Debt to NAV Ratio and the Non-SBIC Debt to NAV Ratio are non-U.S. GAAP measures and should not be considered as replacements for the Debt to NAV Ratio and other financial measures presented in accordance with U.S. GAAP. Instead, the Net Debt to NAV Ratio and the Non-SBIC Debt to NAV Ratio should be reviewed only in connection with such U.S. GAAP measures in analyzing MAIN's financial position.



## **MAIN Corporate Data**

Please visit our website at www.mainstcapital.com for additional information

	of		

Vincent D. Foster Chairman of the Board Main Street Capital Corporation

J. Kevin Griffin Chief Strategy Officer MaineHealth

Dwayne L. Hyzak CEO Main Street Capital Corporation

John E. Jackson President & CEO CSI Compressco LP

Brian E. Lane CEO & President Comfort Systems USA

Kay Matthews Board of Directors SVB Financial Group (Chair)

Dunia A. Shive Board of Directors DallasNews Corporation, Kimberly-Clark Corporation and Trinity Industries, Inc.

Stephen B. Solcher Retired CFO BMC Software

#### **Executive Officers**

Dwayne L. Hyzak Chief Executive Officer

David L. Magdol President & Chief Investment Officer

Jesse E. Morris

EVP, Chief Financial Officer & Chief Operating Officer

Jason B. Beauvais EVP, General Counsel, Secretary & Chief Compliance Officer

Nicholas T. Meserve Managing Director

Lance A. Parker Vice President & Chief Accounting Officer

#### Research Coverage

Robert J. Dodd Raymond James (901) 579-4560

Kenneth S. Lee RBC Capital Markets (212) 905-5995

Mitchel Penn Oppenheimer & Co (212) 667-7136

Michael Ramirez Truist Securities (404) 926-5607

Erik Zwick Hovde Group (617) 510-1239

#### **Corporate Headquarters**

1300 Post Oak Blvd, 8<sup>th</sup> Floor Houston, TX 77056 Tel: (713) 350-6000 Fax: (713) 350-6042

## Independent Registered Public Accounting Firm

Grant Thornton, LLP Houston, TX

#### **Corporate Counsel**

Dechert LLP Washington, D.C.

#### **Securities Listing**

Common Stock - NYSE: MAIN

#### Transfer Agent

American Stock Transfer & Trust Co. Tel: (800) 937-5449 www.astfinancial.com

#### **Investor Relation Contacts**

Dwayne L. Hyzak Chief Executive Officer

Jesse E. Morris EVP, Chief Financial Officer & Chief Operating Officer

Tel: (713) 350-6000

Ken Dennard Zach Vaughan Dennard Lascar Investor Relations Tel: (713) 529-6600

#### **Management Executive Committee**

Dwayne L. Hyzak, Chief Executive Officer

David L. Magdol, President & Chief Investment Officer

Jesse E. Morris, EVP, Chief Financial Officer & Chief Operating Officer

Jason B. Beauvais, EVP, General Counsel, Secretary & Chief Compliance Officer

#### **Investment Committee**

Dwayne L. Hyzak, Chief Executive Officer

David L. Magdol, President & Chief Investment Officer

Vincent D. Foster, Chairman of the Board